



BPIA MEMBERSHIP APPLICATION

<p align="center">Membership Categories</p> <p>There are 4 membership categories in BPIA. Please review the following criteria carefully to select the appropriate category for your company.</p>	<p align="center">Select a Membership Category</p> <p>Please check the appropriate box that best describes your company's prospective membership category.</p>
<p>Voting Membership: Voting members must have at least one biopesticide (microbial, biochemical, PGR, etc.) product label registered or submitted for registration with a recognized regulatory agency (i.e. US EPA, PMRA). In addition, they must have >50% of the company's pesticide R&D, marketing, and/or manufacturing efforts focused on biopesticides, OR, a defined division of business with >50% of the resources dedicated to biopesticides, OR, be a formally defined entity or subsidiary of a company with >50% of resources dedicated to biopesticides, OR, is engaged in the distribution of biopesticides on behalf of manufacturing companies with >50% of their activities with biopesticides distribution.</p>	<p align="center"><input type="checkbox"/> Voting Membership</p> <p>At least one biopesticide registered or submitted for registration or engaged in distribution of primarily biopesticides.</p>
<p>Associate Membership: Open to all companies who have substantial interest in R&D, manufacturing and/or marketing of biopesticides. Associate members must have at least one biopesticide product label registered or submitted for registration with a recognized regulatory agency (i.e. US EPA, PMRA) and have a substantial interest in advancing the R&D, manufacturing and/or marketing of biopesticides OR, is engaged in the distribution of biopesticides on behalf of manufacturing companies with <50% of their activities with biopesticides distribution. Associate members are not allowed to vote in BPIA elections but can serve on committees with the proviso that voting members must comprise a majority of all committees.</p>	<p align="center"><input type="checkbox"/> Associate Membership</p> <p>Open to all companies who have substantial interest in R&D, manufacturing and/or marketing and distribution of biopesticides.</p>
<p>Ad-Hoc Membership: Open to service providers such as consultants, research and testing facilities, contract research agencies and government entities. Ad Hoc membership will be limited to those professionals or organizations that dedicate a substantial portion of their efforts to the study, testing, consultation or education related to biopesticides. Ad Hoc members are not allowed to vote in BPIA elections but can serve on committees with the proviso that voting members must comprise a majority of all committees.</p>	<p align="center"><input type="checkbox"/> Ad Hoc Membership</p> <p>Open to service providers such as consultants, research and testing facilities, contract research agencies and government entities.</p>
<p>Individual Member: This category of membership is open to individuals who are self employed or who would be involved in BPIA as individuals rather than as representatives of an institution or company. A substantial portion of the Individual member's professional activities should be involved with Biopesticides. Determination of eligibility for Individual Membership will be made by the Membership Committee. Individual members are not allowed to vote in BPIA elections but can serve on committees with the proviso that voting members must comprise a majority of all committees.</p>	<p align="center"><input type="checkbox"/> Individual Membership</p> <p>Open to individuals who are self employed or who would be involved in BPIA as individuals rather than as representatives of an institution or company.</p>

BPIA Membership Category and Dues Affirmation

By signing below, I, a corporate officer of the applicant company or the individual applicant, confirm that the information provided regarding our or my membership category and dues is accurate. In addition, I confirm that I have reviewed the BPIA Operating Principles and understand the importance of supporting these guidelines as a member of BPIA.

Signed: _____ Title: _____ Date: _____

Printed Name: _____

BPIA Primary Member Contact:

Name: _____ Title: _____

Phone Number: _____ Fax Number: _____ e-Mail: _____

Company: _____

Address: _____ City: _____ State or Province: _____ Postal Code: _____

Please have additional contacts for your company register on the BPIA website at: www.biopesticideindustryalliance.org

2012 Voting Member Dues:

Annual Company Revenue	Annual BPIA Dues
<input type="checkbox"/> >\$25,000,000	\$5,500
<input type="checkbox"/> \$10,000,000 - \$25,000,000	\$2,750
<input type="checkbox"/> \$5,000,000 – \$10,000,000	\$1,650
<input type="checkbox"/> <\$5,000,000	\$1,100

2012 Associate and Ad Hoc Membership:

Annual BPIA Dues \$1,650

2012 Individual Membership:

Annual BPIA Dues \$ 550

An IRS form W9 for BPIA is available upon request

Return Completed Form and Payment to:

Biopesticide Industry Alliance (BPIA)

Bill Stoneman, Executive Director

PO Box 465

McFarland, WI 53558-0465

Ph: (202) 536-4602

e-mail: bstoneman@biopesticideindustryalliance.org

BPIA Operating Principles:

BPIA was founded with the objective of improving the perception and adoption of biopesticides in the marketplace. To achieve this objective, it is important that the members of BPIA support basic principles that demonstrate this commitment to our customers and key influencers. BPIA has developed a basic list of Operating Principles that should be recognized and followed by all BPIA member companies. As a BPIA member, your support of these principles is critical to achieving our long term goal of making biopesticides a key component of our customers' production programs.

- BPIA supported products are legally registered by a recognized regulatory agency in the U.S., Canada, EU or other country where they have been demonstrated to meet the required efficacy and safety criteria necessary to receive official registration.
- BPIA requires that all of the member company's biopesticides are supported by the member company within the trade channel and have adequate stewardship policies to maintain product integrity and demonstrated appropriate complaint management policies related to product efficacy and performance.
- BPIA requires that all biopesticide products be supported by scientifically valid tests that confirm all product performance claims. Such claims should provide commercially recognized product efficacy levels in the target geography with minimal performance variability over multiple years of use by the end user.
- All biopesticide products sold by member companies should be recognized by peer groups and end use customers as having demonstrated commercially valid efficacy and product stewardship claims over multiple growing seasons.